

**IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF VIRGINIA  
Norfolk Division**

ePLUS, INC.,

Plaintiff,

v.

PERFECT COMMERCE, INC.,  
SCIQUEST, INC., LAWSON  
SOFTWARE, INC., and VERIAN  
TECHNOLOGIES, INC.,

Defendants.

Civil Action No. 2:09-CV-232-HCM-TEH

**LAWSON SOFTWARE, INC.'S ANSWER AND COUNTERCLAIMS**

**ANSWER**

Defendant Lawson Software, Inc., (“Lawson”), by and through its undersigned counsel, hereby answers the Complaint of Plaintiff ePlus, Inc. (“ePlus” or “Plaintiff”) as follows:

Lawson denies each and every allegation contained in ePlus’s Complaint for Patent Infringement (the “Complaint”), except as specifically admitted or explained herein. To the extent that the headings or any other non-numbered statements in ePlus’s Complaint contain any allegations, Lawson denies each and every such allegation.

1. In response to paragraph 1 of the Complaint, no answer is required.

**NATURE OF THE ACTION**

2. In response to paragraph 2 of the Complaint, Lawson admits that this action purports to be one for infringement of United States Patent Nos. 6,023,683 (“the ’683 patent”), 6,055,516 (“the ’516 patent”), and 6,505,172 (“the ’172 patent”) (collectively the “patents-in-suit”). Lawson denies the remaining allegations contained in paragraph 2 of the Complaint.

3. The allegations of paragraph 3 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 3 of the Complaint and on that basis, denies these allegations.

4. The allegations of paragraph 4 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 4 of the Complaint and on that basis, denies these allegations.

5. Paragraph 5 of the Complaint contains conclusions of law and not averments of fact to which an answer is required, but insofar as an answer may be deemed required, Lawson denies the allegations contained in paragraph 5 of the Complaint.

6. The allegations of paragraph 6 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 6 of the Complaint and on that basis, denies these allegations.

#### **THE PARTIES**

7. In response to paragraph 7 of the Complaint, Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 7 of the Complaint and on that basis, denies these allegations.

8. In response to paragraph 8 of the Complaint, Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 8 of the Complaint and on that basis, denies these allegations.

9. In response to paragraph 9 of the Complaint, Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 9 of the Complaint and on that basis, denies these allegations.

10. The allegations of paragraph 10 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 10 of the Complaint and on that basis, denies these allegations.

11. The allegations of paragraph 11 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 11 of the Complaint and on that basis, denies these allegations.

12. In response to paragraph 12 of the Complaint, Lawson admits that it is a Delaware corporation, with its corporate headquarters at 380 St. Peter Street, St. Paul, Minnesota 55102. Lawson admits that it makes, uses, sells, offers for sale, and/or imports into the United States certain products and services called Procurement, Requisitions, Inventory Control, Purchase Order, and Procurement Punchout. Lawson denies each and every remaining allegation contained in paragraph 12 of the Complaint.

13. The allegations of paragraph 13 of the Complaint relate to another Defendant. Lawson lacks sufficient knowledge or information to admit or deny the allegations contained in paragraph 13 of the Complaint and on this basis, denies these allegations.

14. In response to paragraph 14 of the Complaint, Lawson denies each and every allegation of paragraph 14 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 14 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

15. In response to paragraph 15 of the Complaint, Lawson denies each and every allegation of paragraph 15 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 15 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

#### **JURISDICTION AND VENUE**

16. Lawson admits the allegations in paragraph 16 of the Complaint.

17. In response to paragraph 17 of the Complaint, Lawson admits, without admitting the validity of Plaintiff's patent infringement claims, that it is subject to personal jurisdiction in this judicial district and division. Lawson denies the remaining allegations contained in

paragraph 17 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 17 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

18. In response to paragraph 18 of the Complaint, Lawson admits, for the purpose of this action only, that venue is proper in this judicial district under 28 U.S.C. §§ 1400(b) and 1391(b) and (c). Lawson denies the remaining allegations contained in paragraph 18 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 18 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

### **COUNT I**

#### **(Infringement of the '683 Patent)**

19. In response to paragraph 19 of the Complaint, Lawson realleges and incorporates by reference the answers stated in paragraphs 1-18 above.

20. In response to paragraph 20 of the Complaint, Lawson lacks sufficient knowledge on which to admit or deny the allegations contained in paragraph 20 of the Complaint and on that basis, denies these allegations.

21. In response to paragraph 21 of the Complaint, Lawson denies each and every allegation of paragraph 21 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 21 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

22. In response to paragraph 22 of the Complaint, Lawson denies each and every allegation of paragraph 22 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 22 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

23. In response to paragraph 23 of the Complaint, Lawson denies each and every allegation of paragraph 23 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 23 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

## **COUNT II**

### **(Infringement of the '516 Patent)**

24. In response to paragraph 24 of the Complaint, Lawson realleges and incorporates by reference the answers stated in paragraphs 1-23 above.

25. In response to paragraph 25 of the Complaint, Lawson lacks sufficient knowledge on which to admit or deny the allegations contained in paragraph 25 of the Complaint and on that basis, denies these allegations.

26. In response to paragraph 26 of the Complaint, Lawson denies each and every allegation of paragraph 26 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 26 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

27. In response to paragraph 27 of the Complaint, Lawson denies each and every allegation of paragraph 27 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 27 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

28. In response to paragraph 28 of the Complaint, Lawson denies each and every allegation of paragraph 28 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 28 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

**COUNT III**

**(Infringement of the '172 Patent)**

29. In response to paragraph 29 of the Complaint, Lawson realleges and incorporates by reference the answers stated in paragraphs 1-28 above.

30. In response to paragraph 30 of the Complaint, Lawson lacks sufficient knowledge on which to admit or deny the allegations contained in paragraph 30 of the Complaint and on that basis, denies these allegations.

31. In response to paragraph 31 of the Complaint, Lawson denies each and every allegation of paragraph 31 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 31 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

32. In response to paragraph 32 of the Complaint, Lawson denies each and every allegation of paragraph 32 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 32 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

33. In response to paragraph 33 of the Complaint, Lawson denies each and every allegation of paragraph 33 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 33 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

**COUNT IV**

**(Willful Infringement)**

34. In response to paragraph 34 of the Complaint, Lawson realleges and incorporates by reference the answers stated in paragraphs 1-33 above.

35. In response to paragraph 35 of the Complaint, Lawson denies each and every allegation of paragraph 35 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 35 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

36. In response to paragraph 36 of the Complaint, Lawson denies each and every allegation of paragraph 36 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 36 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations.

37. In response to paragraph 37 of the Complaint, Lawson denies each and every allegation of paragraph 37 of the Complaint to the extent they are directed to Lawson. To the extent the allegations of paragraph 37 relate to another Defendant, Lawson lacks sufficient knowledge or information to admit or deny the allegations and on that basis, denies these allegations. In addition, Lawson notes that the '683 patent is currently under reexamination by the U.S. Patent and Trademark Office ("PTO") and 20 claims of the '683 patent have been finally rejected by the PTO as being anticipated by prior art.

#### **PLAINTIFF'S PRAYER FOR RELIEF**

Lawson denies that Plaintiff is entitled to the relief sought, or any other relief.

#### **AFFIRMATIVE DEFENSES**

Further answering the Complaint, Lawson asserts the following defenses. Lawson reserves the right to amend its Answer with additional defenses as further information is determined.

#### **FIRST DEFENSE**

##### **(Failure to State a Claim)**

38. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

39. Plaintiff's Complaint fails to state a claim against Lawson upon which relief may be granted.

## **SECOND DEFENSE**

### **(Non-infringement of the Asserted Patents)**

40. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

41. Lawson has not infringed, contributed to the infringement of, or induced the infringement of any valid claim of the patents-in-suit, and is not liable for infringement thereof.

## **THIRD DEFENSE**

### **(Invalidity of the Asserted Patents)**

42. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

43. One or more claims of each of the patents-in-suit are invalid for failing to comply with the provisions of the Patent Laws of the United States, including without limitation 35 U.S.C. §§ 101, 102, 103 and/or 112, and Plaintiff's claims for relief are therefore barred.

## **FOURTH DEFENSE**

### **(Lack of Standing to Sue)**

44. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

45. Upon information and belief, Plaintiff lacks standing to sue because Plaintiff has failed to join all necessary parties.

## **FIFTH DEFENSE**

### **(Prosecution History Estoppel)**

46. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

47. To the extent that Plaintiff attempts to assert infringement under the doctrine of equivalents, Lawson believes that arguments and amendments contained in the prosecution history of the patents-in-suit will estop or bar any claims for alleged infringement.

## **SIXTH DEFENSE**

### **(Unclean Hands)**

48. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.



49. Plaintiff's claims for alleged infringement are barred or limited by the doctrine of unclean hands and other equitable doctrines.

#### **SEVENTH DEFENSE**

##### **(Laches)**

50. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

51. Plaintiff's Complaint is barred, in whole or in part, under the doctrine of laches. By way of example, and without limitation, Lawson alleges, on information and belief, that Plaintiff's claims under the patents-in-suit are barred by the doctrine of laches because (1) Plaintiff knew of Lawson's allegedly infringing actions, (2) Plaintiff inexcusably failed to pursue its infringement claims in a timely and diligent manner from the time it became aware it had claims against Lawson, and (3) Lawson has been materially prejudiced by Plaintiff's inexcusable lack of diligence.

#### **EIGHTH DEFENSE**

##### **(Inequitable Conduct: Intentional Omission of an Inventor)**

52. Lawson incorporates by reference paragraphs 1 through 37 of its Answer.

53. Each claim of the patents-in-suit is unenforceable for inequitable conduct during their prosecution.

54. On information and belief, at least James N. Johnson, Robert P. Kinross, Francis J. Melly, and Douglas A. Momyer (collectively, the "Inventors"), acting with intent to deceive, made material misstatements to the United States Patent and Trademark Office ("PTO") and intentionally failed to disclose to the PTO inventorship and prior invention information that each of them recognized to be material.

55. The patents-in-suit recite each of the Inventors as applicants.

56. As applicants with respect to the patents-in-suit, each of the Inventors owed a duty not to make misrepresentations to the PTO and a duty to disclose to the PTO any information material to the patentability of the applications that lead to the patents-in-suit. During the prosecution of the patents-in-suit, each of the Inventors acknowledged in signed

declarations entitled “DECLARATION AND POWER OF ATTORNEY FOR PATENT APPLICATION” his respective “duty to disclose to the United States Patent and Trademark Office all information known by [him] to be material to patentability as defined in Title 37, Code of Federal Regulations, § 1.56.”

57. Each of the Inventors made misrepresentations in their respective oaths by stating that they were “an original, first and joint inventor . . . of the subject matter which is claimed and for which a patent is sought on the invention” claimed in the patents-in-suit.

58. On information and belief, the Inventors knowingly and intentionally failed to name one or more certain International Business Machines Corp. (“IBM”) employees as a co-inventor(s) of at least one claim limitation of each the patents-in-suit and failed to disclose to the PTO information suggesting that the inventions of the patents-in-suit may have been invented by employees of IBM, raising a material issue of patentability under 35 U.S.C. §§ 102(f) and/or

103. Specifically:

- a. On information and belief, the Inventors collaborated with employees of IBM including but not limited to Charles Gounaris, Pamela Eng (f/k/a Pamela Jenkins), Dr. Al Roland, Kevin French, Jim Gomola, Claus Mokawka, Harry Alexander, Bill Saville, Steve Redmond, Dave Preston, and Anthony Ormston (collectively the “IBM employees”) when developing the claimed inventions of the patents-in-suit.
- b. On information and belief, this collaboration between the named inventors and the IBM employees began in 1993 and continued through mid-1994.
- c. The inventions of the patents-in-suit incorporate the use of a search tool described as the Technical viewer 2 search program (“TV/2”). On information and belief, the TV/2 search program was invented and designed by IBM.

- d. On information and belief, one or more of the IBM employees contributed to the conception of at least one claim limitation of each of the patents-in-suit and the Inventors knew of this contribution.

59. On information and belief, the Inventors did not disclose this information to the PTO. A reasonable examiner would have found this information material to the patentability of the applications that lead to the patents-in-suit because, for example, a reasonable examiner could have concluded based on this information that the IBM employees were joint inventors of the patents-in-suit or that the work of the IBM employees represented prior art that rendered one or more claims of the patents-in-suit unpatentable.

**PRAYER FOR RELIEF**

WHEREFORE, Lawson respectfully prays for the entry of judgment as follows:

- A. Dismissing with prejudice any and all claims of Plaintiff's Complaint and ordering that Plaintiff take nothing as a result of the Complaint;
- B. Judging the patents-in-suit and their claims invalid;
- C. Judging the patents-in-suit and their claims unenforceable;
- D. Judging that Lawson has not and does not infringe, directly or indirectly, induce infringement of, or contribute to the infringement of, any valid and enforceable claim of the patents-in-suit.
- E. That plaintiff be denied any remedies available under 35 U.S.C. § 284;
- F. That the Court denies plaintiff any injunctive relief;
- G. That the Court denies plaintiff any other relief as to Counts I-IV;
- H. Finding that this is an exceptional case and awarding Lawson its attorneys' fees as the prevailing party pursuant to 35 U.S.C. § 285;
- I. That the Court award Lawson its costs of suit; and
- J. That the Court award such further relief as deemed just and proper.

**LAWSON SOFTWARE, INC.'S COUNTERCLAIMS**

60. Counterclaimant Lawson hereby submits these counterclaims pursuant to Federal Rule of Civil Procedure 13 and incorporates by reference paragraphs 1 through 59 of its Answer.

61. There is an actual controversy between Lawson and Plaintiff regarding non-infringement, validity, and/or unenforceability of the patents-in-suit because Plaintiff has asserted that Lawson infringes the patents-in-suit.

62. This is an action for declaratory relief brought under the Declaratory Judgment Act, 28 U.S.C. §§ 2201 *et seq.* This Court has jurisdiction over the subject matter of these counterclaims under 28 U.S.C. §§ 1331, 1338, and 1367.

63. Lawson is a Delaware corporation with its corporate headquarters at 380 St. Peter Street, St. Paul, Minnesota 55102.

64. Upon information and belief, Plaintiff ePlus, Inc. is a Delaware Corporation with its principal place of business in this judicial district and division at 13595 Dulles Technology Drive, Herndon, Virginia 20171-3413.

65. This Court has personal jurisdiction over Plaintiff at least because Plaintiff submitted itself to this Court's personal jurisdiction by suing Lawson in this Court.

66. Venue for these counterclaims is proper in this Court under 28 U.S.C. §§1391 and 1400 and under the doctrine of pendant venue because these counterclaims are closely related to the claims set forth in the Complaint.

**FIRST COUNTERCLAIM**

**(Invalidity)**

67. Lawson incorporates by reference paragraphs 60 through 66 of its Answer and Counterclaim.

68. The claims of the patents-in-suit are invalid for failure to meet the requirements of one or more sections of 35 U.S.C. §§ 101 *et seq.*

69. The claims of the patents-in-suit are invalid for failing to comply with the provisions of the Patent Laws of the United States, including without limitation 35 U.S.C. §§ 101, 102, 103 and/or 112.

**SECOND COUNTERCLAIM**

**(Non-infringement)**

70. Lawson incorporates by reference paragraphs 60 through 66 of its Answer and Counterclaim.

71. Lawson has not infringed and is not infringing, either directly or indirectly, any valid and enforceable claim of any of the patents-in-suit.

**THIRD COUNTERCLAIM**

**(Unenforceability)**

72. Lawson incorporates by reference paragraphs 60 through 66 of its Answer and Counterclaim.

73. The patents-in-suit are unenforceable for inequitable conduct during their prosecution. Lawson incorporates herein by reference, as if fully set forth, the allegations of paragraphs 52-59, inclusive, of Lawson's Answer above.

**PRAYER FOR RELIEF**

WHEREFORE, Lawson respectfully prays for the entry of judgment as follows:

- A. Judging the patents-in-suit and their claims invalid;
- B. Judging the patents-in-suit and their claims unenforceable;
- C. Judging that Lawson has not and does not infringe, directly or indirectly, induce infringement of, or contribute to the infringement of, any valid and enforceable claim of the patents-in-suit.
- D. Finding that this is an exceptional case and awarding Lawson its reasonable costs of suit and attorneys' fees pursuant to 35 U.S.C. § 285; and
- E. That the Court award such further relief as deemed just and proper.

**DEMAND FOR JURY TRIAL**

Lawson hereby demands trial by jury on all issues.

Dated: July 8, 2009

Respectfully submitted,

/s/ Stephen E. Noona

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*Counsel for Defendants SciQuest, Inc. and Lawson  
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**CERTIFICATE OF SERVICE**

I hereby certify that on July 8, 2009, I will electronically file the foregoing Answer and Counterclaims with the Clerk of the Court using the CM/ECF system, which will send a notification of such filing (NEF) to the following:

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